

CAPABILITY STATEMENT

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ABOUT US

InOut Labs is active in SAM and is a small business concern with current private sector and state contracts. A national provider of drug testing and wellness testing services, InOut Labs process and delivers many thousands of test results quickly and securely.

CORPORATE QUALIFICATIONS

DUNS: 078784569 CAGE Code: 7QAD1 FEIN: 45-5281360 NIGP Code: 95207 Alcohol and Drug Testing Services NAICS Codes 621999 – Miscellaneous Ambulatory Health Care Services 62151– Medical Laboratories 561611– Investigation Services Small Business Set-aside program DATIA Certified Professional Collectors and

- Collector Trainers
- · Certified Breath Alcohol Technicians and Trainers
- DATIA Accredited Collection Facility
- BBB A+ Rating
- 4.9+ Google Rating
- Accept Credit and Purchase Cards

CORPORATE HISTORY

- Established 2012 by Tim Thoelecke Jr, CPC-T, BAT-T
- Incorporated in the State of Illinois
- Headquartered in Morton Grove, Illinois
- 34% growth in 2018. Projected 31% growth for 2019

PROFESSIONAL ASSOCIATIONS

- DATIA : Drug and Alcohol Testing Industry Association

 Education Committee

 NDASA : National Drug and Alcohol Screening Association

 State Rep
- SAPAA : Substance Abuse Professional Administrators Association

18,000 TEST SITES

- · Electronic and Paper Chain of Custody
- · Software platform automates test result delivery
- Testing centers in 50 States, DC and Puerto Rico
- On site testing

DOT COMPLIANCE

- Random testing compliance consortium management
- FMCSA, FAA, FTA, FRA, PHMSA, USCG
- Written Policy
- Supervisor Training

DRUG TESTING SERVICES

- DOT/non-DOT Drug and Alcohol Testing
- Instant (POCT) Drug Testing
- Oral Fluid Drug Testing
- Hair Drug Testing
- Mobile (on site) Drug Testing

KEY DIFFERENTIATORS

- · Automated test result delivery
- 18,000 Collection Sites Nationwide
- No Hidden Costs

 \checkmark Helps protect your organization and employees from the risks associated with substance abuse.

- All Results Medically Reviewed
- 24/7/365 Emergency Testing Available
- Low employee turnover results in strong client relationships

When you work with InOut Labs, you have a partner, not a vendor. InOut Labs:

 \checkmark Helps you develop effective and accurate employee drug testing programs.

WHY SHOULD THIS MATTER TO YOU?

- \checkmark Has an in-depth knowledge of state and federal laws.
- \checkmark Is committed to staying on top of relevant legislation.
- ✓ Helps you maintain DOT compliance where required