

# theFACTS

you need to know!

## 50% to 80%

The percentage of losses due to substance-abusing employees by pilferage, inventory shrinkage and theft in the workplace—higher than from shoplifters, hijackers, burglars and other outsiders.

## 23.9 million

The number of Americans that currently use illicit drugs. Two-thirds of those are employed and working somewhere.

## \$6600\*

Cost of each substance abuser per year for lost time, higher workers comp, lower productivity, accidents, and medical costs.

## Nearly 70%

Percentage of all deaths in the U.S. are the results of the conditions caused by modifiable behavior.

## 3 to 1

The ROI on wellness programs for every dollar spent. For drug testing programs, the ROI is even higher.

\*Sources: U.S. Navy and the Substance Abuse and Mental Health Services Administration.

Drug and Alcohol  
Testing

Corporate Wellness  
Screening

Background Screening

DNA Relationship Testing

Lab Tests (Order Direct)

Mobile (On-Site) Services

TruTouch Alcohol  
Deterrence Solution

## In Chicago? Our Mobile Service Comes To You!



InOut Labs  
6449 Dempster Street  
Morton Grove, IL 60053

**847.657.7900**

**www.inoutlabs.com**

## Eliminate Losses

Reduce Injuries  
and Wasted Time

**Cut Costs of Insurance  
Claims and Premiums**

Decrease Absenteeism,  
PTO and Workplace Drama



Substance-abusing  
employees account for  
up to 80% of losses  
from theft, pilferage and  
inventory shrinkage.

**in  
out  
LABS**

Your time matters.

**Drug & Alcohol Testing**

**www.inoutlabs.com**

# theREALITY

of the workplace

## Word spreads fast!

The absence of a drug testing program tells abusers a company is a good place to hide. The percentage of impaired workers is higher in smaller businesses (fewer than 500 employees)—and so is the cost of workers' comp, time lost, inventory shrinkage and accidents. **Testing is the single best deterrent.**



## Doing nothing will cost you plenty!

The costs of ignoring the problems are huge—and preventable. Pre-employment screening is the first step, and a professional and fair program of random testing is an investment in a happier, safer, more profitable team.

## Are you ready to take control?

Call InOut Labs at **847.657.7900** today with questions and to take the first step towards a drug-free workplace!

# theFIX

to build a drug-free workplace

**InOut Labs helps implement the 5 key components to a successful Drug-Free Workplace.**

### A Written Policy

Make sure everyone knows the rules. A good policy describes who, why and how you will test, along with consequences for failure to comply. Policies need to be fair and clearly understood.



### Supervisor Training

Teach key people the protocol to observe, detect and report problems. They need to understand not only what they CAN do with a suspected user, but also what they are OBLIGATED to do.

### Employee Education

Supply everyone with the proper expectations and document that you've done so!

### Employee Assistance

If you don't already have an EAP, we can help you find a qualified pro. The cost does not have to be yours.

### Testing

Pre-employment testing is good, but not nearly enough. Random testing is the only real deterrent. After all, why take the risk of drug use on Tuesday night when Wednesday may bring a tap on the shoulder?

# theTRUSTED

partner to protect your business

## InOut Labs



Founded by Tim Thoelecke Jr., an entrepreneur for more than 25 years, InOut Labs is a Chicago-based organization established to help companies solve the problems associated with substance abuse and take the pain out of wellness testing and drug testing.

Tim is a certified Breath Alcohol Technician Trainer, and a DATIA Certified Professional Collector Trainer, trained in drug and alcohol testing for DOT and non-DOT businesses. Tim understands the challenges businesses face—particularly those related to safety and productivity.

## Our Testing

All drug and alcohol testing is conducted in accordance with Federal Drug-Free Workplace guidelines and standards set by the Drug and Alcohol Industry Association.

**DOT & NON-DOT  
TESTING  
PROGRAMS**

## Our Credentials

InOut Labs is a proud member of DATIA, the industry's leading professional association.

